The Envision® Process

Checklist

Things to Bring With You:

- ❑ **Investment accounts**

  Current statements showing value and positions (stocks, bonds, mutual funds, CDs, money markets, etc.)

- ❑ **Bank accounts**

  Current statements showing value and positions (CDs, money markets, etc.)

- ❑ **A list of your other assets**

  Current statements showing value, if available (homes, personal property, rental property, collectibles, etc.)

- ❑ **A list of your liabilities**

  Current statements showing value, if available (debts, mortgages, loans, etc.)

- ❑ **Life Insurance Policies**

  Life, long-term care, etc.

- ❑ **Social Security information**

  Statements you may have received with an estimate of earnings at retirement.

- ❑ **Current contributions**

  401(k)s, IRAs, savings accounts, etc.

- ❑ **Annuity information**

  Cash flows, income, savings, etc.

- ❑ **All sources of income**

  Salaries, pension plans, trust funds, rental income, etc.

Questions I Will Ask You:

- **When do you and your spouse/partner want to retire?**
- **How much money will you need to live on at retirement?**
- **What are your goals?**
  (travel, new cars, boat, vacation home, etc.)
- **Do you anticipate any inheritances?**
- **How will medical costs impact your plan?**
- **How would you fund an emergency or unexpected need?**
- **Do you plan to make any major purchases within the next 12 months?**